

WHEN IT COMES TO HEALTHCARE TECHNOLOGY, DEMAND DERIVE



*Take Advantage of Our Depth of Experience and Award-Winning
Diversity Supplier Status with the Intalere GPO*



INNOVATIONS IN HEALTHCARE TECHNOLOGY FOR NEARLY TWO DECADES

Founded in 2000 and headquartered on Wall Street in the heart of Manhattan's financial district, **Derive Technologies** has served as a trusted IT consultant and solution provider to major healthcare systems in New York, New Jersey and across the country. **From individual practices to the largest hospital associations, Derive provides expert consultative, procurement, implementation, and professional services, enabling clients to successfully plan, implement and manage their digital environments.**

With decades of IT engineering expertise in the healthcare sector and a total commitment to customer satisfaction, Derive delivers technology solutions that enable digital transformation within healthcare organizations that are efficient, secure and cost-effective. It's no wonder that our average client relationship is 15+ years with a 90%+ retention rate.

Derive Technologies is certified as a **Minority-owned Business Enterprise (MBE)** in **New York City, New York State, the State of New Jersey and in various national organizations including the Intalere Group Purchasing Organization (GPO)**. This certification allows us to engage in business relationships with corporations, government agencies and public sector enterprises.



Certified by NY/NJ
NMDSC
NY State Development
Corporation
City of New York



DERIVE TECHNOLOGIES' COMPREHENSIVE PORTFOLIO OF HEALTHCARE IT SOLUTIONS AND SERVICES

DATACENTER PRODUCTS

Servers

Storage

Networking

Architecture & Design

CARTS

Wireless Mobile

Clinical Documentation

Medication Specialty

Technology & Power Solution Upgrades

MOBILE DEVICES

On-site Support for New & Existing Devices

Hand-carried & Specialized Devices

Tablets & Slates

WIRED & WIRELESS SCANNERS

Document

Card

Barcode

Specialized

DISPLAY

Patient Infotainment

Headboard Solution

OTHER

Optimized Device Density & Workflow Efficiency

Solutions for OR, ED, ICU, and Other Environments

Nurse Station, Hallway, and In-room Solutions

Mounting & Installation Solutions

Medical-grade Devices for Patient-side and In-room



FEATURED WORKSTATION PRODUCT/SOLUTION BUNDLES

MOBILE REGISTRATION CART – Inefficiencies in patient intake processes often result in missing patient data and lost or delayed revenues. Derive's featured Registration Cart solution solves these issues by capturing accurate patient data at the moment of initial patient intake and simultaneously insuring prompt co-payment processing.

Ergotron Registration Cart

3M Privacy Screen/Filter

Seal Shield Keyboard and Mouse

The Code CR 2700 Scanner is the only wireless barcode scanner with inductive charging, purpose built for healthcare.



The small but mighty **Fujitsu fi-800R Desktop Scanner** allows you to streamline registration desk workflow and improve the patient experience. Half the size of a typical workgroup scanner, it can quickly scan varying sized documents at the speed of a workgroup scanner, without requiring much desk space.



Derive's Healthcare Services and Support includes:

- >> Integration and configuration of all devices
- >> Comprehensive training of support staff
- >> Development of follow-on protocols and procedures
- >> Customized laminated user and support guides
- >> Complete end-to-end vendor-certified servicing and warranty support available

PATIENT POINT-OF-CARE WORKSTATION

Derive's integrated in-room clinical documentation solution enables nurses and physician assistants to streamline clinical workflow like scanning patient IDs and medication codes, labeling specimen collections, and other critical documentation tasks. It also performs double duty as a bedside clinician workstation, supporting the review of images and test results while providing HIPPA data security compliance.

Ergotron Point-of-Care Cart

HP HC240 monitor (24")

Built for easy, repeatable sanitization after every patient engagement and is DICOM Part 14 compliant for accurate viewing of medical images. Privacy Shielding utilizing switchable monitor viewing angles is available.

Seal Shield Seal Glow Waterproof Keyboard

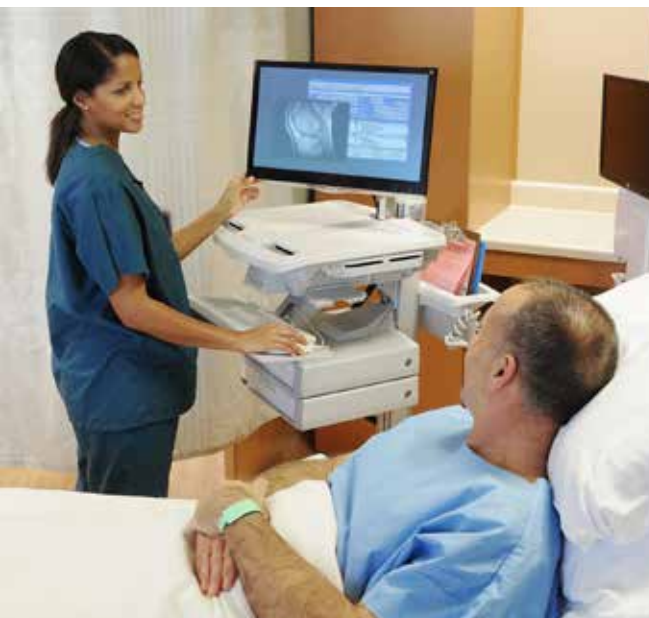
Waterproof, Antimicrobial Product Protection; Silicone Style and Backlit for easy reading

Other Components May Include:

- >> Fujitsu Document Scanner
- >> Topaz Signature Pad



The **Zebra ZQ600-Healthcare mobile printer** is designed for high-volume specimen labeling at the point-of-care and helps reduce patient lab diagnostic errors while also allowing nurses to spend more time at the bedside.



Derive collaborates with our strategic partners to offer solutions spanning patient intake, bedside, the operating room, nursing stations, and more. They assist doctors, nurses, and administrators in improving the overall patient experience.

“The expertise (Derive) brings to the table is something that we’d never had before. We’ve always had to go to different partners or different companies. With Derive, we have a “one-stop shop” where we can say, ‘this is what we need or want to achieve’ and we can count on them to provide the best solution at highly competitive pricing.”

– Christopher Langley, Vice President, Information Systems, Allied Services (an Intalere GPO member company)



OUR MULTI-YEAR CONTRACT WITH THE INTALERE GROUP PURCHASING ORGANIZATION (GPO)

Derive Technologies/Derive Healthcare is proud to be a certified minority-owned supplier with the Intalere GPO for technology solutions and services.

In recognition of our efforts, Intalere honored us with their **Diversity Supplier of the Year Award for 2017 and 2019.**

We represent a broad range of technology manufacturers and suppliers under the Intalere contract, including:



Expect More.



We also can provide highly competitive Intalere GPO-negotiated pricing for the following companies:

- >> Barco
- >> Capsa Healthcare
- >> Ergotron
- >> Seal Shield
- >> 3M
- >> Topaz
- >> Troy
- >> Verifone

“Derive has stepped up to the plate. They understand what healthcare is about. It’s not selling me a server; it’s selling me a service that helps me take care of my patients at the end of the day.”

– Vince Splendido, Asst. VP for Materials Management and Revenue Cycle, Allied Services
(an Intalere GPO member company)
Leadership Council, Intalere GPO Eastern Alliance



HOW CAN DERIVE TECHNOLOGIES SUPPORT YOUR ORGANIZATION?

Start with a Complimentary Assessment

Derive has launched a **new series of assessment programs** designed to assist healthcare professionals in maximizing point-of-care workflow efficiencies in acute and long-term-care facilities, along with extracting superior performance in hospital data center settings. Our clients depend on our blend of advisory, technology procurement and implementation expertise to achieve their goals on time and within budget.

Your organization may qualify for a complimentary assessment in one or more of the following areas:

- >> Healthcare workflow and end-user device assessment
- >> Data center performance
- >> Network security

DERIVE
TECHNOLOGIES

Contact a Derive representative today at info@derivetech.com or call **+1 212-363-1111** for more information on how you can leverage our expert systems assessment talent for your healthcare organization.

DON'T SETTLE. DEMAND DERIVE.

Derive Technologies is proud to have long-term relationships with leading national healthcare organizations ranging from:

- >> Public and private hospital systems
- >> Research and educational institutions
- >> Elder care/assisted living/acute care facilities
- >> Satellite clinics and mid-sized private practices

We have deep experience working with physician, nursing, pharmacy and clinical engineering leadership providing solutions that focus on **mobility, infection control, medication management, patient privacy/security** and **workflow optimization**.

Our extensive experience and depth of capabilities have earned us the **highest level of sales and service certifications** with many of the world's premier technology manufacturers and providers.

With a unique **configuration and staging center** in Lower Manhattan not far from our main headquarters, we provide efficient product testing, customer hardware configuration and shipping to the New York, New Jersey and Pennsylvania, as well as across the U.S.

To see how we can leverage our expansive and strategic understanding of healthcare technology infrastructure and strategic partner relationships, please contact us today.



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